



# USDA BROILER MARKET NEWS REPORT

ISSN 1522-0567

MONDAY  
AUGUST 21, 2000  
VOL. 47 NO. 100

U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

## NATIONAL BROILER MARKET AT-A-GLANCE



Values in the East and Midwest were mostly higher with trade sentiment steady to firm. Majority prices in the West were generally unchanged, although composite were slightly lower with market conditions unsettled. Retail demand was slow to moderate with best movement where fairs and festivals were present in parts of the Midwest and into fast food outlets. Supplies were in close balance to adequate on smaller sizes but usually available on larger weights. In the parts structure, breast items and thigh meat were reported as tight to sufficient, balance of items were adequate to ample for trade needs. In production areas, live supplies were moderate at desirable to heavy, mostly desirable weights.

**Final report** of prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers at major market areas week of 8/21-08/25/00 (cents per lb)

AREAS	US GRADE A (Includes branded product)		COMPOSITE		
	MAJORITY	WTD AVG	LOADS	WTD AVG	LOADS
Bos/New Eng	49.00-50.00	49.59	16	54.25	34
Chicago	44.00-49.00	48.17	46	51.14	80
Cincinnati	TFEWR	—	—	56.87	35
Cleveland	TFEWR	—	—	59.75	12
Denver	64.50	64.43	17	63.68	35
Detroit	45.00-47.00	47.10	20	54.86	52
Los Angeles	65.00	62.86	68	60.90	141
New York	45.00-48.00	47.68	38	49.96	62
Philadelphia	45.00-47.00	46.79	7	49.00	21
Pittsburgh	45.00-46.50	46.20	10	53.25	58
St. Louis	48.00-48.25	47.23	20	51.40	46
San Francisco	65.50	64.81	29	65.68	67

### Composite 12 City Weighted Average

Loads	08/21/00	Change/Last Wk	08/14/00	08/23/99
643	55.39	1.89	53.50	59.90

**WOG BROILERS** (without giblets) - prices paid per lb delv'd to first receivers in trucklot and less than trucklot quantities.

REGIONS	MAJORITY	WTD AVG	LOADS
East	51.00-61.50	57.64	44
Central	52.00-56.00	54.37	62
West	50.00-67.25	59.15	60

### Southeast Area FOB Dock Equivalent

Mississippi	59.50-61.00	60.29	84
-------------	-------------	-------	----

**GEORGIA F.O.B. DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 60.00 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

MONDAY FINAL WTD AVG FOB DOCK OR EQUIVALENT		
LOADS	RANGE	
1,173	44.00-62.50	58.73
The Georgia f.o.b. dock confirmed final weighted average prices on ice pack parts:		
ITEM	WTD AVG (CENTS PER POUND)	VOLUME (000 POUNDS)
BREASTS - B/S	150.50	4,465
BREASTS - WHOLE	77.00	1,675
THIGH MEAT - B/S	80.50	795
LEG QUARTERS	23.50	9,235
WINGS	59.00	3,037

THIS INFORMATION IS SUPPLIED BY THE GEORGIA  
DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS  
SERVICE.

**NORTHEAST REGION BROILER/FRYER** Trucklot buying interest on ready-to-cook whole broiler/fryers was mostly fair entering the week. Offerings of the 2.5 to 3 pound birds were no more than adequate to short, however, the larger sizes were generally sufficient. Retail and distributive movement was moderate at best. The market tone was fully steady to instances firm on the smaller sizes, steady on the balance. In the parts complex, bone-in breasts were well balanced, and boneless-skinless breasts were usually sufficient. Drums were in ample supply, and wings were available. The balance of items were at least adequate.

**SOUTHERN REGION BROILER/FRYERS** Trade sentiment was generally steady. Demand was fair to moderate following the weekend, best for retail features and fast food promotions. Supplies were in balance for needs. In the parts structure, breast items were close balanced to sufficient and continued to show good movement. Leg quarters were in a better position aided by export business and retail interest, and the remaining items were mostly adequate and moving. In production areas, live supplies were moderate at mostly desirable weights.

**WESTERN REGION BROILER/FRYERS** Final majority prices were unchanged from last week. Trade sentiment about steady. Offerings were adequate. Demand by stores moderate and fast food fairly good, best where featured. Dealers reported satisfactory weekend carryovers. The market tone was about steady to firm on parts with white meat items in the strongest position. Reported parts trading for delivery into California: leg quarters 4/10s generally 26.5 and bulk 22-25.5, bone-in breasts 77-83 and boneless breasts 145-147, and wings 59-63. The Los Angeles negotiated WOG average was up .78 from last Monday to 49.43 with the volume reported decreased by 5 percent to 20 loads.

**MIDWEST REGION BROILER/FRYER** The final majority prices into Chicago, St. Louis and Detroit for this week's deliveries were higher with Ohio too few to report from last Monday's final majority. Whole fryer trade sentiment steady. Offerings light, buyers usually unaggressive. Movement into all channels was slow to fair, occasionally fairly good in St. Louis, best into fast food accounts, fairs and festivals. Floor stocks balanced to instances fully adequate. Sizes desirable. Parts trading was limited, generally fair for the light offerings. Tenders, wings and whole breasts were tight, balance adequate. Trade sentiment steady, undertone firm.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds was light to about moderate for Monday's fill-in needs. Offerings were adequate to short mainly on the 2.5 and 3 pound sizes. Live supplies were mostly moderate; weights were desirable to heavy. Processing schedules were moderately heavy. Less than trucklot asking prices were 1 cent higher at 49 to 66 cents. Trade sentiment was fully steady to firm. In the parts complex, Wings, Tenders and particularly drums were reported as available and buying interest was mostly light or non existent. Other cuts were in a range of fairly good balance to tight and were clearing satisfactorily.

**\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA**

BRANDED U.S. GRADE A	
RANGE	40-64
WEIGHTED AVERAGE	51.07
NO. OF BOXES	11,334
*7 of 8 plants reporting.	

**NORTHEAST BROILER/FRYER PARTS** Trucklot buying activity was generally fair to no better than moderate entering the week. Offerings of bone-in breasts were no more than adequate, and boneless-skinless breasts were generally sufficient. Dark meat items were fully adequate, particularly drums which were problematic at times. Wings were readily available, and the balance of items were at least sufficient. Movement through retail and distributive channels was moderate at best. The market tone was steady on breast items, no better than steady on the balance.

PRICES PAID PER POUND, ICE PACKED AND CO2 PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES.

ITEM	CURRENT NEG	WTD	
	TRADING*	AVG**	VOL/LBS
BREAST - B/S	145-150	149.54	601,320
TENDERLOINS	180	207.88	188,600
BREAST - WITH RIBS	68-69	77.87	283,120
BREAST - LINE RUN	68	75.26	127,640
LEGS	33-34	34.99	319,600
LEG QUARTERS (BULK)	20-21	21.96	468,348
DRUMSTICKS	31-32	34.96	150,410
THIGHS	24-25	33.36	159,370
B/S THIGHS	72-73	80.77	68,200
WINGS (WHOLE)	53-54	64.06	374,110
BACKS AND NECKS (STRIPPED)	10-12	12.02	109,320
LIVERS (5 POUND TUBS)	30-35	34.20	72,240
GIZZARDS (HEARTS)	40-45	44.71	132,200

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

\* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

\*\* WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

#### ARKANSAS BROILER/FRYER PARTS

F.O.B. DOCK OR EQUIVALENT, ICED OR CO2 PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	LBS (000)	RANGE	MAJORITY	WTD
				AVG
BREAST - B/S	929	135.00-160.00	135-145	141.68
TENDERLOINS	316	198.00-245.00	-	221.02
BREAST - WITH RIBS	288	61.00-84.00	-	73.08
FRONT HALVES	640	55.00-66.00	58-60	59.75
LEGS	NO TRADING REPORTED			
LEG QUARTERS (BULK)	859	19.00-21.00	20	19.79
LEG QUARTERS (4/10)	2,017	21.50-23.00	21.5-22	21.81
WINGS (WHOLE)	66	49.00-65.00	49-54	51.31
DRUMSTICKS	NO TRADING REPORTED			
THIGHS	1,295	22.00-32.00	22	22.11

#### ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

	ESTIMATE	ACTUAL	AVG WTS	ACTUAL	AVG WTS
	08/21	08/17	08/17	08/14	08/10
ALA	3,985	3,894	4.82	3,853	4.90
ARK	5,135	5,125	4.60	5,025	4.68
DELMARVA	2,381	2,456	4.98	2,381	4.94
KY-LA-TN	2,052	2,074	4.28	2,083	4.29
MISS	2,764	2,788	4.93	2,810	4.97
NC	2,663	2,629	5.68	2,510	5.73
TEXAS	2,301	2,283	4.58	2,284	4.53
TOTAL	21,281	21,249	4.83	20,946	4.86
MON	21,281(A)			20,946(A)	

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 21-Aug 2000 is estimated to be 31,839,000 up 1.29 percent from a week ago and up 9.50 percent from a year ago. (Last week 31,432,000, last year 29,077,000)

**SOUTHERN STATES BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED OR CO2 PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	(000)	RANGE	MAJORITY	WTD
				AVG
BREAST - B/S	645	145.00-210.00	145-150	150.51
TENDERLOINS	216	190.00-240.00	195-200	205.56
BREAST - LINE RUN	105	72.00-78.00	74-76	74.48
FRONT HALVES	TOO FEW TO REPORT			
LEGS	88	28.00-40.00	29-30	29.09
LEG QUARTERS (BULK)	541	18.00-21.00	19-20	19.49
LEG QUARTERS (4/10)	1,358	22.00-24.00	23	22.81
WINGS (WHOLE)	82	57.00-59.00	57-58	57.68
WINGS (CUT)	496	65.00-86.00	67-69	70.22
DRUMSTICKS	TOO FEW TO REPORT			
THIGHS	TOO FEW TO REPORT			
B/S THIGHS	TOO FEW TO REPORT			

\*\*\*\*\*  
WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS  
TRADING FOR AUGUST 21, 2000 — F.O.B. DOCK.

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
39.00 - 45.00	42.00	40.72

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**MIDWEST REGION BROILER/FRYER PARTS** ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, AND WI WEEK OF 21-AUG-2000 TO 25-AUG-2000, CENTS PER POUND

	Price Per Lb.	Mostly
BREAST - B/S	140.00 - 160.00	140.00 - 145.00
BREAST - LINE RUN	69.00 - 84.00	70.00 - 75.00
LEGS	28.00 - 42.00	-
LEG QUARTERS (BULK)	18.00 - 25.00	20.00
DRUMSTICKS	27.00 - 40.00	-
THIGHS	23.00 - 31.00	-
WINGS (WHOLE)	51.00 - 66.00	52.00 - 55.00
BACKS AND NECKS (STRIPPED)	12.00 - 20.00	-
LIVERS	25.00 - 39.00	-
GIZZARDS (HEARTS)	35.00 - 48.00	-

#### SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS

	RANGE
WOGS 2# & UP - WHOLE	77-89
WOGS 2# & UP - CUT UP 8&9 PIECES	80-87
FROZEN HENS 5# & UP	73
FROZEN DUCKS	135
FROZEN SQUABS	589
DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)	

FRESH FRYERS	80-83
ROASTERS 4# & UP	65-90
HENS UNDER 5#	
HENS OVER 5#	68
DUCKS	125
RABBITS-WHOLE	284
RABBITS-CUT UP	289

#### SAN FRANCISCO PROCESSED POULTRY

#### DELIVERED TO RESTAURANTS AND INSTITUTIONS

FRESH FRYERS	DRY PACK	102-104
	ICE PACK	92-96
ROASTERS 4# & UP	ICE PACK	106-111
	DRY PACK	112-119
HENS OVER 5#	DRY PACK	98
	ICE PACK	94
DUCKS		148-160

**EASTERN REGION** PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS. 18-AUG-00

**CHICKEN PRICES**

FAT CONTENT 15% OR LESS RANGE WTD AVERAGE	-----FROZEN-----		-----FRESH-----	
	FOB DOCK	DELIVERED	FOB DOCK	DELIVERED
16.00	-	-	-	17.00
16.00				17.00

680,000 pounds, this includes 240,000 pounds for export shipment

**CHICKEN PRICES, WITH ADDED SKIN**

15% OR LESS RANGE WTD AVERAGE	14.50-17.00		15.50 16.00-17.00		16.00-17.40	
	15.60	15.50	16.94	16.26		

695,000 pounds, this includes 0 pounds for export shipment.

15-20%

RANGE WTD AVERAGE	13.00-15.00		- 12.00-16.00		13.00
	13.68		13.64		

1,788,000 pounds, this includes 468,000 pounds for export shipment.

20% OR MORE

RANGE WTD AVERAGE	-	-	-	12.75
				12.75

240,000 pounds, this includes 0 pounds for export shipment.

\* INCLUDES THE FOLLOWING STATES: CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

**SOUTH CENTRAL HEAVY LIVE HEN** Prices were generally unchanged compared to the past week. Demand was moderate for in balance to mostly adequate offerings of spent hens. Finished sales were slow to fair with supplies adequate for needs. Trade sentiment was about steady.

HEAVY TYPE HENS (7 POUNDS AND UP) \*  
FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 21-AUG-00

	RANGE	MAJORITY	WTD AVG
AT FARM BUYER LOADING	4-12	5-7.5	6.04

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**CENTRAL REGION** PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS. 18-AUG-00

**CHICKEN PRICES**

FAT CONTENT 15% OR LESS RANGE WTD AVERAGE	-----FROZEN-----		-----FRESH-----	
	FOB DOCK	DELIVERED	FOB DOCK	DELIVERED
-	-	-	-	-

0 pounds, this includes 0 pounds for export shipment.

**CHICKEN PRICES, WITH ADDED SKIN**

15% OR LESS RANGE WTD AVERAGE	17.00-18.00		20.00 13.00		15.00	
	17.33	20.00	13.00	15.00		

224,400 pounds, this includes 0 pounds for export shipment.

15-20%

RANGE WTD AVERAGE	13.00-18.00		17.00-22.00		11.00-13.50		12.50-14.50	
	14.40	19.58	11.98	13.83				

2,294,200 pounds, this includes 0 pounds for export shipment.

20% OR MORE

RANGE WTD AVERAGE	-	-	-	-

0 pounds, this includes 0 pounds for export shipment.

\* INCLUDES THE FOLLOWING STATES: AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

**SOUTHEAST HEAVY LIVE HEN** Majority prices were generally unchanged. Demand was fair but not aggressive for usually adequate to ample offerings. Processing schedules were about normal. The market tone was steady.

HEAVY TYPE HENS (7 POUNDS AND UP) \*  
FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 21-AUG-00

	RANGE	MAJORITY	WTD AVG
AT FARM BUYER LOADING	2-9.75	2-6	4.90
AT FARM PRODUCER LOADING	TOO FEW TO REPORT		
FOB PLANT	TOO FEW TO REPORT		

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**USDA, AMS, POULTRY PROGRAMS,  
POULTRY MARKET NEWS OFFICES**

Washington, DC	Voice	(202)720-6911	Grover T. Hunter (Chief)
	Fax	(202)720-2403	
Atlanta, GA	Voice	(404)562-5850	Johnny Freeman (Officer-In-Charge)
	Fax	(404)562-5875	
	Recorded	(404)562-5856	
Jackson, MS	Voice	(601)965-4662	Gary Brown (Officer-In-Charge)
	Fax	(601)965-4661	
Des Moines, IA	Voice	(515)284-4471	Mary L. Adkins (Officer-In-Charge)
	Fax	(515)284-4468	
	Recorded	(515)284-4545	
Bell, CA	Voice	(323)269-4154	Jim Derby (Officer-In-Charge)
	Fax	(323)269-5926	
	Recorded	(323)260-4676	